# The Power of Data & Analytics Delivering the Vision

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## A Journey...

6 Hours

19 Minutes

STRAYA

4 Hours

39 Minutes



4 Hours

40 Minutes

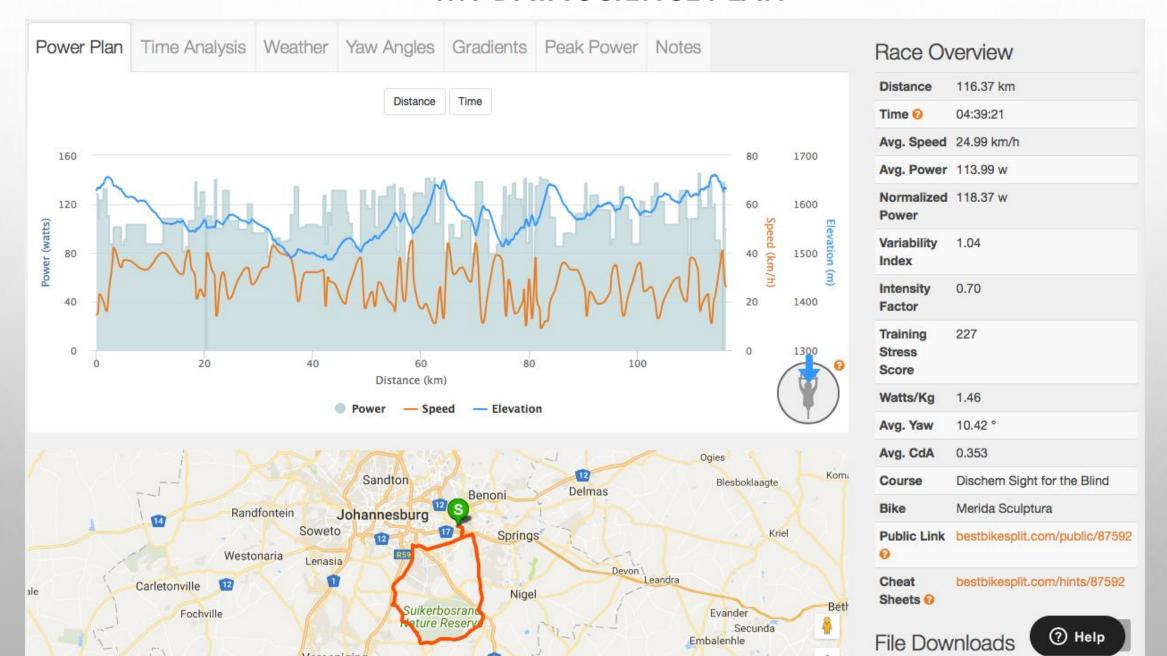








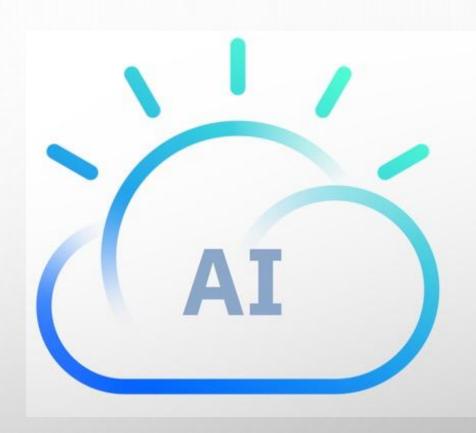
#### **MY DATA SCIENCE PLAN**



## Data Science driven businesses will redefine how decisions are made

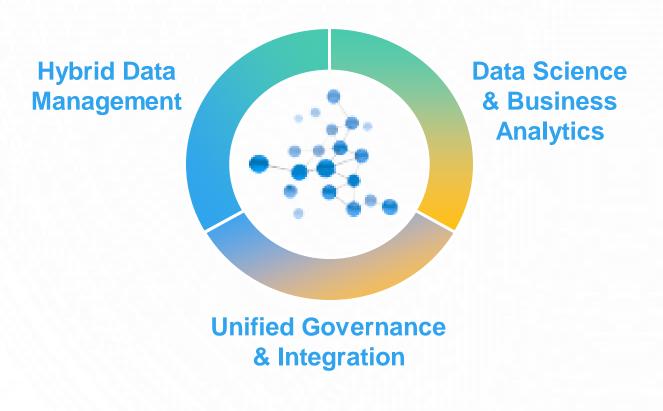
## Al is the system of the future. People will define what is to be learned. Systems will learn how to learn it.

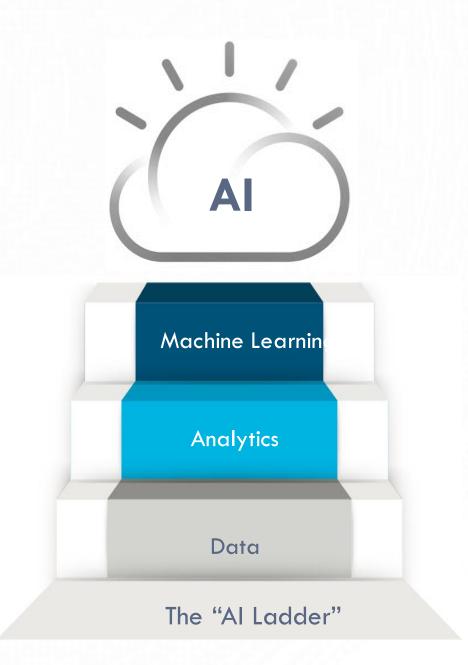
- Interactive decision making, learning and evidence-based explanations
- A range of techniques including natural language processing, knowledge and planning
- Statistical prediction analysis and pattern recognition to make highly data-driven decisions



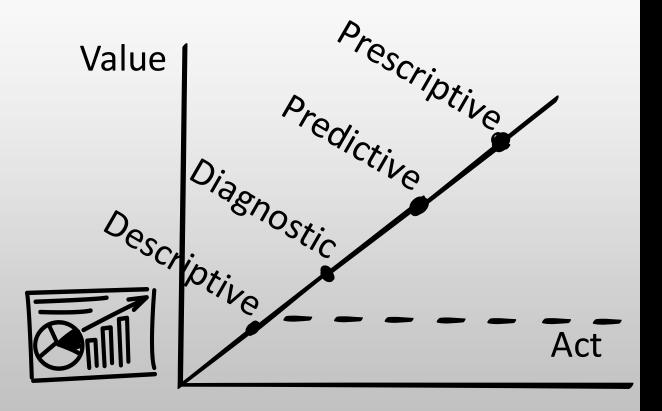
#### Data Science enables the AI Ladder

#### 3 platforms, 1 Information architecture





How to move up the four critical types of analytics?



Capability

But a lot of the data is actually: Missing Incorrect

Misleading

Misrepresented

Data to Insight Planning, Budgeting, Forecasting, to Action... "What-if" Scenario Modelling **Planning IBM Planning Analytics** What is our plan? **IBM Sales Performance** Management Cognitive, Optimization, Machine Learning **Prescriptive IBM ILOG CPLEX** What should **Descriptive** Dashboards, Reports, we do? **Analytics** What Visualizations happened? **IBM Cognos Analytics** Lifecycle **Predictive Diagnostic** What will happen next? Why did it Predictive analytics happen? **IBM SPSS** Analysis, Pattern Detection, **IBM Data Science Experience** Discovery

**IBM Watson Analyt** 

### Data Science Platforms:

#### 2017 Leader with both Gartner and Forrester

IBM is positioned highest in execution and furthest in vision within the the 2017 Gartner Magic Quadrant for Data Science Platforms, based on its ability to execute and completeness of vision.





Source: Gartner Magic Quadrant for Data Science Platforms,

Forrester: "IBM is loving open source. SPSS is still the core of IBM's data science platform, but ... IBM has also introduced the Data science experience for data science coders, which provides a quick cloud provisioning of open source Jupyter and/or RStudio notebooks with a spark cluster ...

SPSS is a good for data scientists who want the productivity afforded by methods encapsulated in operators."



#### **Data Science is Everywhere**

#### **Banking**



Improve customer retention, reduce financial crimes, and prevent fraud

#### **Financial Services**



Gain insights to reveal trading and client behavior, and manage portfolios and regulatory compliance.

#### Retail



Personalize the customer experience, optimize merchandising, pricing, supply chain, and staffing.

#### **Health Care**



Improve patient care and accuracy of diagnosis, ensure regulatory compliance and auditability.

#### Manufacturing



Predictive maintenance, improve production throughput, and reduce in process inventory.

#### **Telecommunications**



Increase customer loyalty and advocacy by measuring and improving customer experience.

#### Data Science in Every Day Life

#### **Personalization**

Customize the offers based on preferences

#### **Dynamic Pricing**

Pricing changes based on market conditions

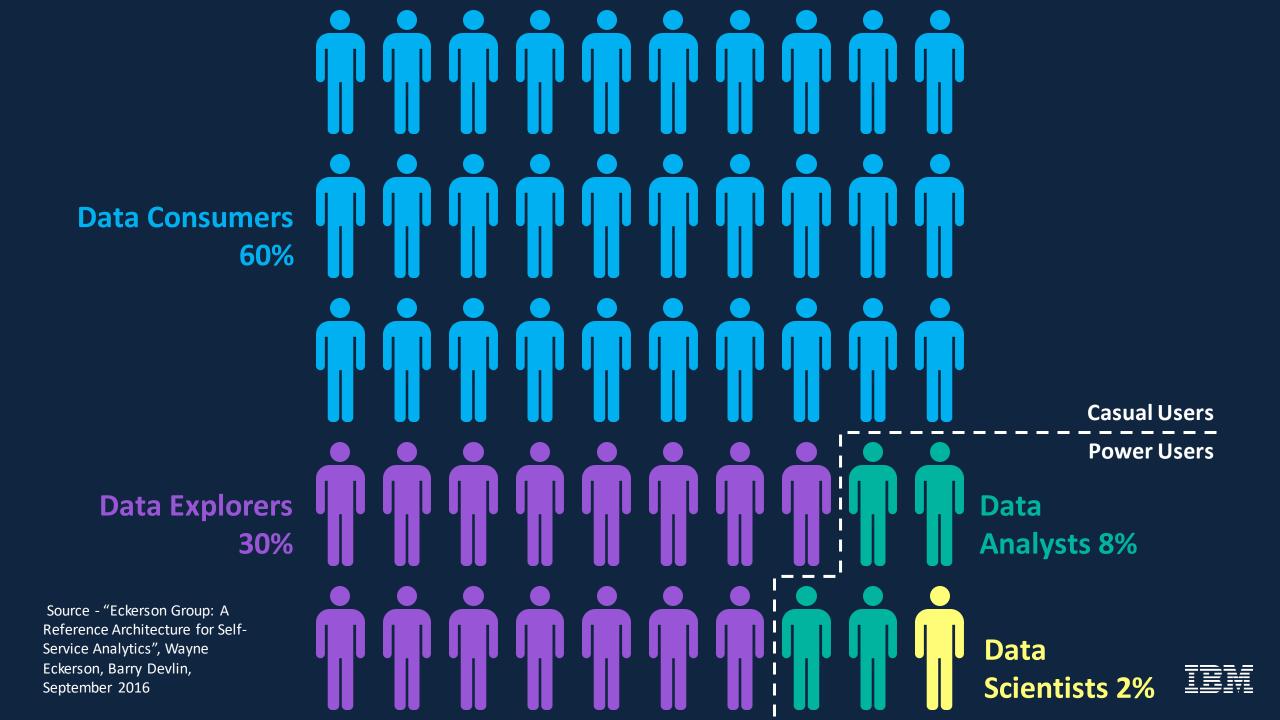
#### **Fraud Detection**

Detect credit card misuse



# How can you avoid these traps?





# By making data trusted and easily accessible and actionable to all

